



The WorldFish Center, located on the island of Penang, Malaysia, is a world-class scientific research organization. Our mission is to reduce poverty and hunger by improving fisheries and aquaculture. We have offices in 8 countries and engage in collaborative research with more than 200 partners in more than 25 countries. The Center is a nonprofit organization and a member of the Consultative Group on International Agricultural Research (CGIAR).

A unique opportunity has arisen for gifted individuals to contribute to the mission of the Center.

Donor Relations & Communications Director

Working as part of the senior management team, the incumbent will be expected to lead and manage to ensure the effectiveness and performance of the centre's fundraising and communication in meeting our goals.

Key responsibilities

- Leading the development and co-ordination of proactive marketing, communications and fundraising strategy to ensure achievement of WorldFish's strategic goals;
- Advising centre management on fundraising and communications efforts;
- Developing and maintaining relationships with investor agencies and advise centre management of priorities and requirements of investor organizations, development banks, foundations etc.;
- Overseeing various investor relations activities to ensure WorldFish's relationships with investors are coordinated, streamlined and effective;
- Leading and managing the information, communication and knowledge dissemination activities of the centre to ensure that WorldFish's mission, research outputs, outcomes and impacts are widely known to investors, partners and the general public in both national and international arenas;
- Overseeing the design and production of WorldFish corporate and marketing communications materials and documents; and
- Establishing and maintaining a system to ensure that lessons learned from completed project are effectively utilized in further project development.

Skills and abilities

- Possess the ability to develop business networks and establish relationships with strategic partners and investors based on our strategic goals;
- Possess knowledge in areas such as agriculture, research, development, knowledge management and sharing;
- Understanding of official development assistance programs and investor priorities and programs;

- Innovative, venturesome and strategic thinker;
- Competent in providing extensive motivating and inspiring management of people in an international research environment; and
- Competent in managing people and in coordinating multi-disciplinary activities in multi-locations involving multi-cultural staff and partners.

Qualifications and experience

- PhD in a science discipline related to agriculture, research and development;
- Experience of working in developing countries, at least 7 years;
- Field based research experience in science discipline related to Center business;
- Experience working with the CGIAR system or with CGIAR investors and partners; and
- Fluency in English required and a good working knowledge of French or other European languages desirable.

The WorldFish Center offers a competitive remuneration package, a non-discriminatory policy and provides an innovative work environment. Interested applicants are invited to submit a comprehensive curriculum vitae that includes names and contacts (telephone, fax, and e-mail addresses) of three (3) professional referees who are familiar with the candidate's qualifications and work experience. You are required to submit your application (with indication on the subject header “**Application for the position of Donor Relations & Communications Director – Headquarters**”) to the Human Resources Strategy and Services Unit at worldfish-hr@cgiar.org. Screening of applications will begin immediately and continue until **28 February 2010** or until filled. This is a global position that will be based at the WorldFish Headquarters in Penang, Malaysia. Only short-listed candidates will be notified.

WorldFish is committed to a policy of Equal Employment Opportunity. Applications from qualified female candidates are particularly encouraged.